

Sudhir Pratap Singh

Bhupati-Patti, VanVihar Road, Near Gulabi Devi Inter College
Jaunpur (U.P.)
Pin Code- 222001

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Objective

To do a Job in a valuable organization where I can show my skills & prove strengths. By working in that organization, I should grow & become more mature day by day.

PROFESSIONAL EXPERIENCE

TOTAL WORK EXPERIENCE: - 6.5 Years (1st October 2016 – Till date).

1. Patanjali Ayurved Limited Company: - From 1st October 2017 to Till Date in Patanjali Ayurved Limited Company as Sales Manager (SM).

Roles and Responsibilities: - In Patanjali Ayurved Limited Company, I am working as **Sales Manager (SM)** and direct the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers. Resolve customer complaints regarding sales, service and monitor customer preferences to determine focus of sales efforts.

2. UPPCL, SAFIPUR, UNNAO (U.P.): - From 1st October 2016 to 30th September 2017 worked in UPPCL, Safipur, Unnao as Complaint Operator (CO).

Roles and Responsibilities: - In UPPCL, I gain more knowledge and experience to work with an organization/ company and client/ customer. I worked as **Complaint Operator** in UPPCL and handled client/ customer for their Issues/ complaint. Resolve customer complaints regarding new connection, Electric Meter, Wire, Bill, any other accident occurred in the area etc.

Educational Qualification

Examination	Year of Passing	University/Board	Division
M. Com	2014	C.S.J.M. University, Kanpur	Second Div.
B. Com	2012	C.S.J.M. University, Kanpur	Second Div.
Intermediate	2009	U.P. BOARD	First Div.
High School	2007	U.P. BOARD	Second Div.

Technical Skills

1. DFA (6 Months)	Diploma in Financial Accounting
2. CCC (3 Months)	
3. Typing	Typing in English with good speed.

Strengths

- 1- Always willing to perform any task assigned to me.
- 2- I am hardworking, eager to learn, having firm belief in myself to overcome any problem.
- 3- I possess strong will power.
- 4- An analytical mind with the ability to think clearly and logically.
- 5- Having Leadership quality and believe in teamwork.

Personal Details

Father's Name	Late Sri Tribhuwan Singh
Gender	Male.
Marital Status	Single
Date of Birth	25 th July 1992
Language	Hindi, English
Hobby	Listening songs, Playing Cricket, Net Surfing, Bike Riding.
Permanent Address	Bhupati-Patti, Van-Vihar Road, Near Gulabi Devi Inter College, Jaunpur (U.P.) Pin Code – 222001

Declaration

I hereby declare that the information furnished above is true to the best of my knowledge and understanding.

Place: Jaunpur (U.P.)

Sudhir Pratap Singh